

**SECURITY INFORMATION**  
**TERMS OF REFERENCE FOR**  
**PSYCHOLOGICAL STRATEGY**  
**IN EAST WEST TRADE**

**I. The Problem**

To prepare a national psychological strategy plan for specific courses of action with respect to the psychological aspects of trade between the Free World and the Soviet orbit.

**II. The Objective**

To escape the impact of Soviet psychological strategy in the East-West trade issue by aggressive counter-measures.

**III. The Tasks.**

This Plan will:

- A. Review the United States national policies relating to trade with the Soviet orbit.
- B. Analyze the adverse psychological impact of U. S. leadership in imposing security controls over trade with the Soviet bloc, including the effects of the Battle Act.
- C. Analyze the nature of Soviet strategy in their attack on the psychological vulnerabilities of the Free World.
- D. Analyze the vulnerabilities in Soviet false claims and pretensions with respect to East-West trade.
- E. Formulate a program of coordinated psychological action by operational agencies; and recommend modification in political or legislative measures to appropriate authorities which might remove some of the psychological disadvantages under which we now operate.

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